

## Approved Designation for Pre-License Instructors

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The Virginia Real Estate Board’s (Board) regulation 18VAC135-20-360.B. states, “Every applicant to the Real Estate Board for certification as an instructor for prelicense education must meet two of the qualifications outlined in subdivisions 1 through 6 of this subsection.” Subsection “3” states, “A professional designation such as, but not limited to, Accredited Land Consultant (ALC), Certified Residential Specialist (CRS), Certified Commercial Investment Member (CCIM), Certified Property Manager (CPM), Certified Residential Broker (CRB), Counselor Real Estate (CRE), Member Appraisal Institute (MAI), Society Industrial Office Realtors (SIOR), Senior Residential Appraiser (SRA), or Senior Real Estate Property Appraiser (SRPA);”.

On May 10, 2018, the Board approved its Educations Committee’s recommendation to include the following designations as approved to meet subsection 2. of 18VAC135-20-360.B

<b>National Association of Realtors (NAR)</b>	<b>NAR</b>
Accredited Buyer's Representative	ABR
Certified International Property Specialist	CIPS
General Accredited Appraiser	GAA
NAR's Green Designation	GREEN
Performance Management Network	PMN
Residential Accredited Appraiser	RAA
Seller Representative Specialist	SRS
Senior Real Estate Specialist	SRES

<b>National Association of Residential Property Managers (NARPM)</b>	<b>NARPM</b>
Residential Management Professional	RMP
Master Property Manager	MPM

<b>Institute of Real Estate Management (IREM)</b>	<b>IREM</b>
Accredited Residential Manager	ARM
Accredited Commercial Manager	ACoM